

# FSE IN THE HOT SEAT

**GB SOLO fully believe in speaking through experience and what better way to understand not only a product but also the situations which they are designed for and used in than to actually use that product for real.**



That's exactly what UK Fire agent, FSE undertook when they signed the UK agency for all GBSOLO products.

On the 23rd May 2008 the S2 Fire and FSE's, Francis McGuinness and Glenn Bull were put in the hot seat, quite literally, at Serco International Fire Training Centre Teesside. When FSE decided to become agents for GB SOLO they had no idea that they would be put in such a unique situation which has proven very useful to them in understanding why GB SOLO make their products the way they do and the situations UK fire brigades are sometimes faced with.

Both Francis and Glenn agreed how useful the experience has been to them in understanding both the products and how Fire fighters operate using such unique tic's.

The purpose of the day set up by GB SOLO was to give the agents some experience not only in the situation but to also give them a greater



understanding of the thermal imaging cameras out in the market and how each one is unique with some being ideal for a certain situation but not for others.

All round the day was a success and the objectives of the day were achieved, GB SOLO would like to extend our gratitude to Serco for supplying such a fantastic, state of the art facility and look forward to FSE developing the GBSOLO brand and products for the UK market.

## KUWAIT FIRE BRIGADE GOES HANDS FREE

Kuwait Fire service are the latest brigade in the Middle East to go hands free and purchase the SOLOtic fire helmet. Initial trials proved a huge success and the order for SOLOtics is due to be followed up in 2009 for more helmets. The Kuwait helmets will be used in conjunction with Draeger scba and Motorola radios.



## KOREA COAL AND FIRE TAKE S2

Two organisations in the last two months from Korea have taken delivery of S2 FIRE units for use in extreme situations. The first client is Korea Coal corporation and they have purchased S2 FIRE units for use above ground for fire suppression, search and rescue and machinery maintenance/ overhaul. The S2 can also be used in collapses for missing personnel if ever required.

The second is for Busan Fire brigade. The brigade will put the S2 Fires into immediate service following a brief training and appraisal for the users. The S2's will replace the brigades outdated and heavy hand held cameras.



# DON'T MISS US

Why not come and see us, we will be exhibiting with FSE at the Fire Show in August at Liverpool or if you can't make it our marine agent Resmar will be exhibiting at the emergency services show in November at Stoneleigh Park.

# THE **S2 PLUS** IS HERE

The S2 PLUS has completed the final stages of testing and now this unique piece of kit will be available to clients all over the world whether it is by purchasing one as an S2 Plus or upgrading their current S2.

The S2 PLUS is the WORLDS FIRST 'mission profiling' camera, from the moment it is turned on the camera has a memory which records scene data; extremely useful in investigative work and for forensic teams. The S2 Plus comes with an abundance of additional features as follows...



**There are 2 packages to choose from all include the following S2 features:**

- On Screen Temperature Display, both graphic and digital (Fire only)
- On Screen Battery Time Remaining
- On Screen Temperature Warnings
- Has White Hot/Black Hot Toggle (Fire only)
- Incremental Zoom - 1X, 2X, 3X (S&R)
- Video Output
- Over 4 Hours Battery Life (With Rechargeable Battery)

**If you then want something with a bit more, you could go for the S2 Plus Standard, features include:**

- Same as the "Base" Imager PLUS:
- Menus System To Select Mission Specific Options
- One Second Temperature Sampling Profile storage (10,000 hours)
- Stores Historical and Mission Statistics (8,000 Missions)
- Standard Imager Analyst® software for retrieving and displaying data

**Or, if you really wanted the ultimate, then there is the S2 Plus Pro, features include:**

- One Second Internal Temperature Sampling Profile
- Colour Map Scroll During a Mission to enhance detail
- Automatic Image Capture (Adjustable 1 to 60 Seconds interval)
- Manual Push-Button Image Capture
- Pro Imager Analyst® software for retrieving and displaying data
- Internally Stores 40,000 Images.
- Colour Map creation and customization
- Customized start up screen

Already GB SOLO are receiving an abundance of enquiries about the S2 Plus and as with the S2, they have already received orders before it has even gone into production, once again the S2 Plus is looking like it's going to be a hit around the world.

The S2 design is now also registered with the OHIM – Trade Marks and Design. Certificate number 000958509-0001.

## FIRE SAFETY EQUIPMENT LAUNCH AS UK FIRE AGENT

GB SOLO are proud to announce FSE as their UK Fire agent. FSE agents Francis McGuinness and Glenn Bull are now ready and raring to go after being fully trained by GB SOLO in their products and also gaining knowledge of the other types of thermal imaging cameras out there. We have no doubt, with this knowledge combined with the experience and expertise of Francis and Glenn, that FSE will have nothing but success in their territory.

## DOMO EVENT

On the 29th May 2008 GB SOLO teamed with their UK Fire agent, FSE in Bath to participate in a workshop which was organised by Tricia Palmer Lewis of DOMO.

The day was a huge success for all who attended, manufacturers came out with a greater understanding of what the fire brigades need. Further on from the Bath demo day a whole string of demonstrations and trial days have seen the S2 tested by over six fire brigades in the UK already, with an ever increasing demand for the worlds smallest lightest fire tic we may need to manufacture even more demo units!!

## GB SOLO LEND A HELPING HAND DURING CHINESE EARTHQUAKE



Rescue effort taking place after earthquake.

S2 Fire and Stealth cameras were in immediate action in the aftermath of the Chinese Earthquake which had left many thousands dead, homeless and in need of rescue from collapsed buildings.

The Chinese authorities will continue to utilise the loan cameras for an extended time in the aftermath.

## AGENTS WANTED

Within the territory of Pakistan, India, Russia and Europe, GB SOLO are actively seeking agents to help realise the potential for TIC sales. For sales options and price/availability on all our products please contact GB SOLO at sales@gbsolo.co.uk or +44 (0)1609 881 855.

GB SOLO are always actively seeking agencies in all territories please contact sales for more information.

## SERVICING

Send your S2, SOLOvision, SOLOtic or SOLOunifit in before the 30th September 2008 and we will service your unit for £95 or if your unit is under or coming up to being a year old we can offer you 10% off any parts required. Contact us for more details.

Agencies worldwide. For full details or to arrange a demonstration with a GB Solo representative contact - **GB Solo Ltd. Tel: 01609 881855**

• Fax: 01609 881103 • email: sales@gbsolo.co.uk • www.gbsolo.co.uk



British Design Council award for innovation

CUT ALONG DOTTED LINE

# WIN

## FORMULA ONE GRAND PRIX TICKETS\*

COURTESY OF



Simply fill in an entry form and hand it in to a GB SOLO representative at the Liverpool Fire Show on the 27th-29th August for your chance to win 2 x Formula 1 Grand Prix tickets for 2009.\*

Name: .....

Address: .....

.....

..... Postcode: .....

Tel No: .....

E-mail: .....

Signature: .....

\*Terms and conditions apply. COMPETITION RULES 1) Standard Institute of Sales Promotion regulations apply. 2) Applicants must be 18 years or older. 3) Only original completed entry forms will be honoured. 4) The first entry pulled out will win 2 tickets to a Formula 1 event as supplied by the promoter (location and tickets will be revealed at a later date). 5) Grand prize includes tickets only and does not include flights, accommodation or transfers. 6) Entry forms must be submitted at the Liverpool Fire & Rescue Expo taking place between 27th - 29th August 2008. Winner will be notified by post, by email or by telephone within 2 weeks after this date. 7) Only one entry per person. 8) Winning tickets cannot be exchanged for anything else. No cash alternative implied or offered. 9) Competition not open to employees or associates of GB Solo Limited. 10) Promoter: GB Solo Limited, Head Office, Unit 10, 20 Park Farm Road, Foxhills Industrial Park, Scunthorpe, North Lincolnshire DN15 8QP UK. All the information given to us is confidential & will not be used by or passed on to any other companies. You may ask us for details of the personal data we hold on you and can require us to correct it if appropriate. If you prefer not to receive direct marketing information, please tick the relevant box: by post  by phone  by email  by text